

Key Figures

MEUR	IFRS Apr 1. 2024 – Mar 31. 2025	IFRS Apr 1. 2023 – Mar 31. 2024	IFRS Apr 1. 2022 – Mar 31. 2023	IFRS Apr 1. 2021 – Mar 31. 2022
Orders on hand	1,961.2	1,789.5	1,657.0	1,405.1
Total revenues	1,850.9	1,613.1	1,423.4	1,241.3
Revenues by area				
Consulting	868.7	770.3	651.6	554.7
Licenses	35.0	36.7	50.3	65.4
Cloud Subscription	191.9	128.4	90.0	57.3
Managed Services	751.5	674.7	626.1	558.0
Other	3.8	3.0	5.4	5.9
Revenues by segment				
DACH (Germany/Austria/Switzerland)	729.6	684.3	621.8	541.8
Western Europe	294.4	227.9	192.5	183.9
North and Eastern Europe (NEE)	174.0	182.4	255.3	218.8
America	324.4	275.6	251.4	193.5
Asia	125.0	99.6	95.0	93.0
META	195.9	133.9		
Other	7.6	9.4	7.4	10.3
EBIT in MEUR	109.9	80.9	85.3	48.3
EBIT margin	5.9%	5.0%	6.0%	3.9%
EBITA in MEUR	138.3	103.4	99.2	63.5
EBITA margin	7.5%	6.4%	7.0%	5.1%
EBITDA in MEUR	184.1%	148.1	142.6	107.9
EBITDA margin	9.9%	9.2%	10.0%	8.7%
Earnings IFRS	56.8	38.7	64.7	27.0
Earnings per share	1.42	0.97	1.82	0.64
Cashflow per share	-0.34	-0.28	-0.12	0.67
Return to sales	3.1%	2.4%	4.5%	2.2%
Cashflow in MEUR	-10.3	-8.4	-3.6	20.0
Balance sheet total in MEUR	1,532.2	1,439.2	1,047.9	971.5
Equity in MEUR	658.1	636.6	380.2	322.1
Equity ratio	42.9%	44.3%	36.3%	33.3%
ROE (Return on equity)	8.6%	6.1%	17.0%	8.4%
ROA (Return on assets)	5.2%	2.9%	6.2%	3.3%
ROCE (Return on capital employed)	7.9%	4.3%	9.7%	5.3%
Investments in MEUR	50.4	248.3	58.9	30.5
Employees as of March 31	16,763	15,283	13,530	12,176
Average	16,023	14,450	12,853	11,445
– Germany	4,113	4,052	3,883	3,570
– Abroad	12,650	11,231	9,647	8,606