

KEY FIGURES

MEUR	IFRS Apr 1, 2022 – Mar 31, 2023	IFRS Apr 1, 2021 – Mar 31, 2022	IFRS Apr 1, 2020 – Mar 31, 2021	IFRS Jan 1, 2020 – Dez 31, 2020
Orders on hand	1,657.0	1,405.1	1,262.8	1,131.9
Total revenues	1,423.4	1,241.3	1,071.7	1,071.9
Revenues by area				
Consulting	651.6	554.7	449.6	444.5
Licenses	50.3	65.4	63.8	68.6
Cloud Subscription	90.0	57.3	38.4	36.2
Managed Services	626.1	558.0	511.4	513.0
Other	5.4	5.9	8.5	9.6
Revenues by segment				
DACH (Germany/Austria/Switzerland)	621.8	541.8	482.9	477.6
Western Europe	192.5	183.9	157.8	160.4
North and Eastern Europe (NEE)	255.3	218.8	188.3	191.9
America	251.4	193.5	149.3	176.9
Asia	95.0	93.0	85.1	57.0
Other	7.4	10.3	8.3	8.1
EBIT in MEUR	85.3	48.3	17.1	18.6
EBIT margin	6.0%	3.9%	1.6%	1.7%
EBITA in MEUR	99.2	63.5	31.0	32.0
EBITA margin	7.0%	5.1%	2.9%	3.0%
EBITDA in MEUR	142.6	107.9	75.5	77.5
EBITDA margin	10.0%	8.7%	7.0%	7.2%
Earnings IFRS	64.7	27.0	2.1	1.6
Earnings per share	1.82	0.64	-0.13	-0.13
Cashflow per share	-0.12	0.67	0.65	0.04
Return to sales	4.5%	2.2%	0.2%	0.2%
Cashflow in MEUR	-3.6	20.0	19.4	1.2
Balance sheet total in MEUR	1,047.9	971.5	905.5	900.0
Equity in MEUR	380.2	322.1	287.6	283.6
Equity ratio	36.3%	33.3%	31.8%	31.5%
ROE (Return on equity)	17.0%	8.4%	0.7%	0.6%
ROA (Return on assets)	6.2%	3.3%	1.3%	1.5%
ROCE (Return on capital employed)	9.7%	5.3%	2.2%	2.3%
Investments in MEUR	58.9	30.5	61.8	42.4
Employees as of March 31/December 31	13,530	12,176	10,601	10,267
Average	12,853	11,445	10,211	9,832
– Germany	3,883	3,570	3,423	3,427
– Abroad	9,647	8,606	7,178	6,840