

Tieman Trading bv, Gilze, Netherlands

# TIEMAN TRADING STREAMLINES BUSINESS PROCESSES AND DATA MANAGEMENT WITH SAP BUSINESS BYDESIGN®



Our standard working method in SAP Business ByDesign gives us peace of mind and an overview of our data. And if something is wrong, NTT DATA Business Solutions always solves it quickly.

Freek van Baardwijk, Director, Tieman Trading bv



## Challenges

- Tieman Trading's previous ERP system was expensive and involved a lot of customization. As a result, the system was inflexible and prone to failure
- Streamline business processes and improve and consolidate data management
- Reduce total cost of ownership (TCO)
- Optimize collaboration and data sharing between suppliers and customers



## Why choose NTT DATA Business Solutions?

- Expert advice on SAP products
- Industry-specific ERP template with pre-designed processes to reduce need for customization
- Continuity and reliability from the provider



## Advantages

- Better transparency and access to all relevant data via cloud with any device and at any time
- Easily adjustable and scalable standard system
- Lower costs due to subscription-based service
- More flexible, integrated, and cost-effective than old ERP



## Solutions

- SAP Business ByDesign
- Scan4Cloud



**Industry:** Wholesale  
**Products:** Trade tools and cables  
**Employees:** 21 (2021)  
**Headquarters:** Gilze, Netherlands  
**Website:** [www.tiemantrading.nl](http://www.tiemantrading.nl)

NTT DATA Business Solutions



**NTT DATA**  
Trusted Global Innovator

Up to

40%

lower TCO 1 single  
integrated solution

### Restructuring Business Processes

Tieman Trading B.V. is a Dutch producer and wholesaler of construction tools for retailers in the Netherlands and Belgium. The company trades in electrics, lighting, fastening techniques and measuring tools for construction suppliers. In 2015 Tieman Trading contacted NTT DATA Business Solutions. Not satisfied with the self-managed ERP system it had at the time, the company was looking for a more streamlined and cost-effective solution for business management.

NTT DATA Business Solutions introduced Tieman Trading to SAP Business ByDesign which provides a preconfigured ERP template for small to mid-size businesses looking to structure their business more efficiently. In addition, NTT DATA Business Solutions recommended their Scan4Cloud extension, a warehouse management tool for scanning inventory. With cost as a main concern, the modular and subscription-based nature of SAP Business ByDesign was of real benefit to Tieman. The company could take advantage of the scalable SAP software, without heavy investment in hardware, and expand when required.

**SAP Business ByDesign provides a complete production environment and administrative support.”**

Freek van Baardwijk, Director, Tieman Trading bv

### Collaboration and Data Storage in the Cloud

“Previously, we used an ERP solution which ran on our own servers,” explains Director Freek van Baardwijk. “It was expensive to maintain and it contained a lot of customized features. As a result, the system was inflexible and prone to failure”. With SAP Business ByDesign,

a cloud-based software suite, Tieman Trading can now view and update data via the cloud from any connected device. This eliminates the need for internal and external IT consultants and ensures up-to-date information across the entire network. Stored data, such as customer insights or sales statistics, can then be analyzed – leading to more informed decisions.

Scan4Cloud, an extension from NTT DATA Business Solutions, allows warehouse workers to control inventory supply and orderpicking processes in an integrated way. Scanned inventory levels are automatically updated in SAP Business ByDesign.

### Streamlined and Future-proof

With NTT DATA Business Solutions, Tieman not only found the right solution, but also a provider to deliver expertise and continuity throughout the entire implementation process. “NTT DATA Business Solutions helped us find the right pre-designed processes”, explains Van Baardwijk. “Our standardized way of working in SAP Business ByDesign gives us peace of mind and an overview of our data.”

“Thanks to the standardization, automatic updates are carried out without any problems”, Van Baardwijk continues. “We can now view and update data from any connected device via the cloud, and personalized dashboards provide our employees with an overview of the processes that are most important to them. The reports provide management information and highlight urgent actions. Moreover, SAP Business ByDesign provides capabilities for comprehensive governance and approval flows.”

The user-friendly software gave Tieman tools to manage its internal processes with ease and reduce total cost of ownership by nearly 40 percent. Satisfied with the new scalable and intuitive system, Tieman looks forward to the future: “We can further streamline our business processes on a reliable foundation over the coming years.”

Want to know more?  
Do not hesitate to contact us:

[www.nttdata-solutions.com/bnl](http://www.nttdata-solutions.com/bnl)

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