

Kommunekemi, Denmark

New IT Solution - Prerequisite for Success



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Michael Reedtz Sparrevojn, CFO, Kommunekemi

Kommunekemi has chosen itelligence to implement SAP as business supporting IT platform. Because as CFO Michael Reedtz Sparrevojn is quick to point out: "A modern and future-proof IT solution is a sheer necessity. It isn't just a tool to get a 360 degree overview of our business. It's a prerequisite".

Kommunekemi is a company with a turnover of 325 million (2007 numbers) that treats around 175.000 tons of hazardous waste every year. The company was established in the early 1970's, when the government issued a general injunction to all Danish municipalities regarding the establishment of stations to receive hazardous waste. Thus, the obligation for collection was imposed on the municipalities while Kommunekemi made the common collection point and treatment plant for all hazardous waste in Denmark.

The monopoly of Kommunekemi has since been lifted in favour of a gradual liberalization of the market, which is why the Danish municipalities are no longer obliged to deliver their hazardous waste to the company. A derived effect of this is that the list of clients no longer include a large number of municipalities, whereas the number of large private industrial businesses - both domestic and from abroad - has increased significantly. This is why Kommunekemi, with its about 200 employees to date, is on the look-out for a new owner.

190

Employees



Turnover

325

Million DKK

SAP and itelligence Weigh in Heavily in the Sales Process

"Officially, we are put up for sale, and SAP - and thus itelligence - is a very strategic choice for us. We have chosen to focus on an IT solution from SAP, because it is based on what is now, by and large, considered as a de facto standard, both nationally and internationally. Running a solution and a system which is so internationally recognized, which is used by so many companies and is thus easy to integrate with, that fits really well with our sales preparations", is Michael Reedtz Sparrevoohns more detailed reasoning.

"The former Management Board at Kommunekemi focused a lot on the day to day running. By choosing SAP's IT solution and itelligence as our sparring partner and implementation partner, we have decided to further develop the company, both in regards to administration, systems and strategy", he continues.

"We are doing this through a comprehensive automation and streamlining of our workflows through an integrated and standardized IT solution. At the same time, we have chosen to use some of the unique itelligence solutions, such as it.approval, which in the long run will automate our invoice handling process. In that way, we are eliminating at lot of manual work for our employees and we create room and time for them to do something that actually creates value for the business and our bottom line", says Michael Reedtz Sparrevoohn.

First Facts. Then a Decision

"We examined the market thoroughly - both to find the right software, but definitely also to find the right supplier. Our initial selection phase was to

look critically on the IT business and its players, so that we felt sure that the candidates on our short-list were the right ones".

"In conclusion, we finally signed with itelligence June 30th 2007. And we went live with the new IT platform on April 1st 2008 - and that's no April's Fool", the IT Director smiles. "So, at this point in time we are on target. And well on target", the IT Director Claus Jørgensen concludes and adds: "The lack of development in functionalities in the old system has had the advantage that we haven't had to fight the normal resistance to change in the organization. Our organization has given their acceptance from the very beginning and have been very excited to get started on a solution that is 100 percent updated, as is the case with SAP. In every way, they have seen the possibilities and not the limitations. And it's a unique situation that everyone is receptive and even positive. I think that's rare in many other organizations".

The Big Overview with a Pure Best Practice Solution - Based on Standard

"We are very happy with our choice to have itelligence as our implementation partner. Our assessment criteria spanned from the purely IT related: As much standard and best practice as possible, solid functionality and high flexibility, a good user interface and integration - to the more personal criteria: The chemistry had to be right", the IT Director Claus Jørgensen adds.



Kommunekemi a/s

Company:
Kommunekemi

Industry:
Industrial Machines & Components

Turnover:
325 mill DKK. (2012)

Location:
Nyborg, Denmark