

Bilthoven Biologicals, Bilthoven, the Netherlands

Bilthoven Biologicals Relies on SAP in the Global Fight against Polio



With itelligence we could put our faith in a dedicated team that knows what they're doing. And, that is very important.

Ad Röling, CFO of Bilthoven Biologicals

Challenges

- Transition from government organisation to commercial company
- Complex, regulated production process
- Outdated and non-integrated systems
- Insufficient control of the supply chain
- Improvement of reliability and predictability

Advantages

- Integrated support of the production process
- Processes demonstrably under control
- Improved insight, speed, efficiency, and scalability
- Prepared for further growth of the organisation

Solutions

- SAP ERP
- itelligence it.lifesciences for pharmaceuticals template
- Management Execution System
- Validated implementation

Why itelligence?

- Expertise in pharmaceutical business processes and SAP
- SAP validated template
- Hands-on approach
- Engagement and commitment
- Dedicated team, local support

6 SAP implementation within 6 months





100%

operational efficiency
during migration

 BBio now has a completely transparent logistics chain, thanks to the implementation of SAP by itelligence.

Bilthoven Biologicals (BBio) is recognised worldwide for its polio vaccines. The company was formed following the privatisation of the production activities of the Netherlands Vaccine Institute (NVI). In 2012, the world's largest vaccine manufacturer acquired these activities. This created a powerful combination of knowledge, network and facilities utilised by BBio in order to achieve its ambition: worldwide eradication of polio.

Transition to a Commercial Company

Ad Röling is the Director of Finance at BBio. "The acquisition resulted in significant changes within BBio. We were given a profit target, which we didn't have previously as a government agency. In addition, there was an emphasis on growth, to enable even more vaccines to be produced, which meant that a new factory had to be built."

BBio used an outdated SAP system in combination with a variety of other non-integrated systems. Röling: "As a pharmaceutical company, we have to meet strict laws and regulations, and the production process of vaccines is very complex. We had to have a system that provides our processes with optimum support and that allows departments to work together, where possible, in an integrated manner. Our ultimate goal was to gain control of the integrated supply chain."

The Choice for itelligence

Following a selection procedure, BBio chose itelligence. Röling: "A specialist company like itelligence was found to be the best match with our organisation. itelligence is extremely committed and thanks to their detailed knowledge of both SAP and our business, they could challenge our processes with the business best practice."

Approach and Results

SAP ERP was decided on, along with the itelligence it.lifesciences for pharmaceuticals template, that is based on sector-specific best practices and more than 25 years of experience in the industry. This template supports all Life Sciences processes and enables organisations to quickly replicate processes. In parallel, a Management Execution System was implemented and an integration with the quality system was developed. Röling: "itelligence also performed the tests and produced documents in order to produce a validated SAP system, which is needed for audit purposes."

The Experiences with itelligence

Ultimately, BBio and itelligence had just six months in which to go live. Röling: "Thanks to itelligence, we met that deadline, without losing one single production batch. The itelligence people worked here as if it were their own company. itelligence is familiar with our business processes, and know SAP inside out. That is a perfect combination. We could rely on a dedicated team that knows what they are doing, and takes responsibility."

Results

With SAP, BBio has a reliable and validated system, including the requisite reports at both department and corporate level. Röling: "We were also able to phase out many applications, which decreases the complexity of our IT environment and increases reliability. Our SAP environment is ready for future growth and for achieving our ultimate goal: worldwide eradication of polio."



Company:
Bilthoven Biologicals

Industry:
Pharmaceutical industry

Products:
Polio, diphtheria-tetanus-polio and tetanus vaccines and BCG (Bacillus Calmette-Guérin) vaccine

Number of employees:
500

Turnover:
€ 90 million

Headquarters:
Bilthoven, the Netherlands

Website:
www.bbbo.nl