

# Smart One Cloud ERP for Trading™

Package Powered by RISE with SAP S/4HANA Cloud, private edition

SAP® Qualified  
Partner-Packaged Solution

*New Ways of Running Your Business  
By SAP S/4HANA Cloud, private edition  
for Trading*

**NTT DATA Business Solutions (Thailand)** provides Smart One Cloud ERP for Trading™, an SAP-qualified partner-packaged solution powered by "RISE with SAP S/4HANA Cloud". Smart One Cloud ERP for Trading Package offering helps make the intelligent enterprise a reality and simplifies the move to the cloud and helps in removing the business complexity effectively, the package also includes all-in user-based pricing and hyperscaler infrastructure allow quick scaling while eliminating sticky Capital Expenditures (CAPEX) and in-house deployment costs. With Cloud-based deployment allows for much faster implementation and realization of business benefits, typically start from 16 weeks, depending on the complexity.



**SAP Partner of the Year  
2017 - 2023**

## Business Challenges Smart One Cloud ERP for Trading™ Can Solve for Your Company

### Disparate, stand-alone software systems.

➤ Streamline processes across all departments and entities involved in successful order-fulfillment.

### Lacking supply chain management

➤ In commerce, supply chain management, the management of the flow of goods and services, between businesses and locations, inbound and outbound supply chain.

### Global expansion complicated by software integration issues.

➤ Consolidate operational, sales, and financial information across multiple departments, sites, and international locations – to provide real-time visibility into business performance spanning your entire organization.

### Outdated, manual and paper processes.

➤ Integrate local offices and subsidiaries with headquarters systems across multiple entities and borders to enable shared services, planning, and budgeting, profitability analysis.

## Key Benefits

- **Faster deployment** with well-established conversion methodologies
- **Scalable performance**, operational reliability, infrastructure security, and lower total cost of ownership delivered with the hyperscaler of your choice
- **Access** to SAP Business Technology Platform to simplify integration and extensibility
- **Use of the full scope** of SAP S/4HANA Cloud with support for Trading Industry
- **Rapid savings** by ending maintenance payments on traditional perpetual licenses





# Package Solution Overview

## Company & Business Process Scenarios

- ▶ **1 Legal Company**  
(One Company Code)
- ▶ **Business Process**
  - ▶ Procure to Pay
  - ▶ Order to Cash
  - ▶ Accounting to Report

## Transformation on Your Terms and Your Timeline

### Sales & Distribution

- ▶ Sale Order
- ▶ Delivery Order
- ▶ Billing
- ▶ Credit Management
- ▶ Sale Analytics

### Procurement

- ▶ Purchase Requisition
- ▶ Quotation & Price Comparison
- ▶ Purchase Order
- ▶ Approval
- ▶ Procurement Analytics

### Inventory Management

- ▶ Good Receive
- ▶ Good Issue
- ▶ Stock Transfer
- ▶ Batch Management
- ▶ Inventory Count
- ▶ Inventory Analytics

### Finance

- ▶ General Ledger
- ▶ Accounts Receivable
- ▶ Account Payable
- ▶ Fix Assets
- ▶ Cost Center Accounting
- ▶ Profitability Analysis

### Smart One Package

#### SAP S/4HANA Cloud, private edition

#### Investment Cost (THB)

Implementation	From 7M
Software Subscription License	From 11.5K /FUE /Month

#### Go-live Starting from 16 Weeks

\*Min 60 FUEs (Full Use Equivalent) & min 3 years subscription

### For SAP S/4HANA Cloud, private edition *Dedicated system and SAP-managed services in private cloud*

- ▶ Hyperscaler / Datacenter of Choice
- ▶ Implementation Services
- ▶ Post Go-live Support (min 4 weeks)
- ▶ End-User Training
- ▶ Technical System Upgrades
- ▶ Software Upgrades

### Service by SAP

- ▶ Software Support : Licenses, Cloud Connectors
- ▶ SAP Data Center
- ▶ Technical Managed Services : High Availability, SLA: 99.7% (Production), 95% (Non Production), Technical System Operations, Technical Landscape Deployment, Technical Upgrade



### Recommended Add-ons

- ▶ SAP Analytics Cloud (SAC)
  - 25 Users
  - SAP Subscription fee 150K THB/Year
  - Implementation cost 650K THB
  - SAC 6 Standard Report
  - Enablement Training
- \* Price excluding VAT
- ▶ NDBS Application Manage Service (AMS), Service Cost from 60K THB/Month
  - Incident Ticket
  - Maximum 4 Man-Day/Month
  - Minimum 1 Year Contract

### About NDBS Thailand

NTT DATA Business Solutions Thailand, formerly known as ISS Consulting (Thailand). We have now also transformed ourselves. More than 22 years experiences management and technology consulting firm, as one of the leading SAP authorized Value-Added Re-seller (VAR) Partner. We can ensure that the latest SAP-centered technologies will not only support your company – but also the people behind it.

### Our References



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