



SAP S/4HANA Solutions from itelligence **SAP TRANSITION SERVICES TO GET YOU AHEAD OF THE CURVE**

Any business not already on an SAP HANA technology platform migration path will need to complete one in the next 3-5 years to stay competitive. Unfortunately, many businesses either don't have a strategic roadmap or are not following already proven approaches.

The Right Solution

SAP S/4HANA is designed to drive instant value across lines of business and industries with the ultimate sophistication: simplicity. From a business value perspective S/4HANA creates unique opportunities to reinvent business models and drive new revenues and profits. Examples include:

- SAP HANA Live provides an open environment with operational analytic and reporting on real-time Business Suite data
- Through features such as Universal Journal and Guided Configuration, SAP Simple Finance provides strategic value with instant insight across finance
- Provides a platform for innovation (Simple Finance, Simple Logistics and Simple ERP)
- Leaner apps more efficiently build and present business logic to the end user
- Options for cost-effective cloud deployment (public or managed) or a flexible hybrid approach

Our Approach - Phased Transition

Our goal is to keep customers ahead of the curve and drive their business forward with revolutionary technology like the SAP S/4HANA in-memory computing solution. In fact, we believe so strongly in the solutions we help implement that we use them for our own business. We run the full suite of SAP solutions on SAP HANA using SAP's latest user experience interface on mobile devices that run through our own itelligence Managed Cloud.

However, we know that not every business is ready for SAP S/4HANA today, and building the business case internally can be challenging. For example, in order for SAP HANA to make sense sooner rather than later, migration approval may need to be triggered by multiple priority business drivers. While there may not seemingly be any urgency in migrating to SAP S/4HANA today, many businesses don't realize that their database versions and hardware likely are coming up for refreshes or may face support stoppages.

About itelligence itelligence, Inc. is a wholly owned subsidiary of itelligence AG, an international full-service solution and consulting company with a global presence in 22 countries. itelligence provides a broad range of consulting and customer support services to further maximize SAP solutions, including implementations, application management services and hosting. itelligence also provides Business Intelligence, Mobility, SAP HANA®, SuccessFactors® and Office of CFO solutions, including Business Planning & Consolidation (BPC) and Governance, Risk and Compliance (GRC). itelligence is an SAP gold channel partner authorized to resell SAP® Business All-in-One and SAP BusinessObjects™ solutions, an SAP global services and SAP global hosting partner, and an SAP-certified global provider of application management services. itelligence also holds global quality accreditation by the SAP Active Quality Management organization for demonstrating clear quality standards and processes.



There is no easy button for a typical roadmap to SAP HANA. However, we can simplify the migration process significantly for your business if you first take advantage of the itelligence Managed Cloud to benefit from built-in advantages.

For example, in one option, we can help you upgrade to the latest ECC Enhancement Pack (EhP) on-premise, then migrate to SAP HANA in the itelligence Managed Cloud. Or, we can help you migrate to the itelligence Managed Cloud as-is, then utilize the SAP Data Migration Option (DMO) to upgrade/migrate to SAP HANA. This option has clear advantages because it does not require additional infrastructure (dual landscape, additional SAPs, etc.) to support the upgrade activities to ECC-EhPx.

In addition, the ability to run a single step, all-encompassing DMO process has clear advantages over a multi-step approach. With this approach, we can accelerate the migration path and your ability to achieve real-time to value, cost savings, risk mitigation and innovation enablement.

Experience the itelligence Difference

With itelligence, you get the best value from your partnership and the shortest time to value because we have the most experienced SAP consultants in the industry. Just how does itelligence stack up against the competition?

» The migration to SAP HANA has been a true success within our organization. Of course we experienced the usual trials and tribulations, but never once did we lose a day of business, key data or communication with our customers. We look forward to continuing our journey with itelligence as we continue to achieve our business goals. «

- Peter Schubert, Systems Development Manager, Tube Specialties

Value Proposition:

We work with businesses like yours to evaluate your unique needs based on our deep experience and expertise in successful migrations and cloud transition. As a result, we will help you fully understand the value proposition SAP HANA offers and the flexible options that are available. Through our flexible Advise Me-Support Me-Take Me There services approach, we will advise and support you on the right migration path from SAP ECC to SAP HANA. Through our phased approach, we can help you define and achieve your transition roadmap to realize reduced time to value, save money, mitigate risks, overcome valuable internal resource constraints, and enable innovation.

“As a longtime strategic partner of SAP, we’re excited to help lead this next big phase in the company’s history,” said Steve Short, Senior Vice President of Managed Services, itelligence. “SAP S/4HANA is based on today’s technologies and fully leverages the latest in-memory and real-time capabilities of SAP HANA, breaking away from traditional databases. As we continue to align with SAP’s strategy and fully embrace this new solution, we are eager to help customers quickly experience the solution’s many benefits in all phases of their business.”

itelligence®

VS

The Other Providers

- Strong local and global S/4HANA and SAP capabilities
- Personalized approach and roadmaps
- End-to-end SAP S/4HANA services portfolio - from advisory to full SAP S/4HANA cloud delivery, including the latest SAP innovations and services
- Senior level SAP business experts
- Extensive SAP Transformation Services experience
- Trusted SAP innovation partner
- Technology thought leadership
- Leader in customer satisfaction
- Flexible & tailored delivery & shoring

- Highly leveraged off-shore model
- Lack of local presence
- Limited services portfolio
- Limited flexibility
- Short-term focus
- Technician vs. consultative resources
- Limited business acumen
- Limited customer satisfaction