ARE YOU READY FOR SAP S/4HANA?

CHECK FOR YOURSELF!

NTT DATA

Do you worry about 2027?

- Huh?
  - So what, I've already got S/4!
    - We're betting you don't have SAP ECC or SAP S/4HANA?
      - Let's have a call about SAP BTP or Managed Services!
- No, why?
  - Well, the support for older SAP systems ends in 2027...
    - What should I do?
      - Have you heard of SAP S/4HANA?
        - Yeah, but I'm not sure how to upgrade my system to it!
          - Nope!
            - Have you been living under a rock?
- Yeah, pretty much
  - Is your SAP landscape nearing its expiration?
    - Yes, because...
      - Nope, I'm already on S/4
        - Why do you worry then?
          - You got me there! But I would like to get more out of this system!
- Yes, quite seriously
  - Yes, I see it everywhere online. Your marketing machine must be working overtime!
    - Have you considered SAP S/4HANA?
      - BINGO!!
        - Can you adhere easily to upcoming sustainability legislation and mandatory reporting? Probably not...
          - Nope, and it gets worse...
            - Can you still execute your roadmap?
              - Yes, right as rain!
                - Are you processes still running smoothly?
                - I have other challenges
                - How did you guess?
                - Let us take a wild guess... your TCO is too high?
- Are you second-guessing wich migration strategy to take?
  - Time to grab a coffee with us...
  - Can we ask you three questions?
    - Ask away!
      - Is your historical data important to your new system?
        - Are your colleagues open to change?
          - Do you want to standardize your landschape with Cloud Best Practices?
            - Yes, I do!
              - These questions got me thinking!
                - How do you expect to get these answered?
                - Can you give me a suggestion?
                - Take our assessment
                - Well, if you put it that way... I am curious about what an expert would say
                - Is that really so...?
                - It seems too complex
                - My current 3 SAP processes are running just fine!
                - It seems too expensive
                - Why haven't you called us?!