

itelligence - Your Expert in Supply Chain Planning

# Increase Your Supply Chain with Proper Planning



Dr. Dirk Kettrup, CIO, Aug. Winkhaus GmbH & Co. KG

Planning cycle reduced by



Challenges While Planning and Managing Global Supply Chains

## Discover How to Balance Supply and Demand

#### Volatile Markets Demand Quick Responses

Supply chain managers face numerous challenges today. Dynamic markets, shorter product life cycles and large demand fluctuations require real-time responses to stay competitive. Supplier relationships must be carefully managed to ensure supply chains are reliable. Planning uncertainties result in inefficient supply and inventory management. At the same time, it is important to reduce storage costs and tied-up capital. Last, but not least, you must account for external restrictions such as supply shortages and regulatory requirements while planning.

## Is Your Supply Chain up to These Challenges?

Are you sure that your processes are really 100 percent transparent and consistent? Can you handle short-term supply shortages from your suppliers without problems? Have you allocated resources and utilized capacity to the fullest extent? Our SCM experts can answer your questions and help you discover hidden potential in your supply chain.

#### Proper Planning Leads to Greater Productivity and Profitability

We can create consistent processes for you with SAP planning tools (from long-term strategic planning to short-term operational planning). We can help you minimize your inventory and maximize your machine capacity. You will also save on production and storage costs. Long-term planning also creates a solid foundation for negotiating more favorable conditions with your business partners.

### Classic or Innovative? We Have the Right Solution for You.

By integrating your planning processes (whether for procurement, storage or detailed planning), we can bring transparency and consistency into your supply chain. Our range of solutions extends from the tried-and-true SAP APO (Advanced Planning and Optimization) solution to the recently developed SAP IBP (Integrated Business Planning) product line, a cloud solution with a Web and Excel user interface. This solution integrates all planning processes from sales and inventory planning to procurement and delivery planning.

#### **Harmonize Your Sales Planning with Production**

From their many years of real-world experience (everything from sales planning to order fulfillment), our consultants are familiar with the individual planning steps for supply chains. We will identify areas for improvement in your supply chain and equip you with high-performance SAP solutions tailored perfectly to meet the requirements of your planning processes.

As industry specialists and SAP experts, we combine the best IT solutions with industry-specific functions to create a personalized solution just for you.

#### **Processes in Supply Chain Planning**



**SAP HANA Platform** 



Thanks to the high level of planning automation, we use optimized procurement strategies. Even though we significantly reduced our spare parts inventory, we are still able to achieve very high availability.

Markus Rolfes, IT Organization and Project Management, Krone Group

## Achieve Your Goals Safely and Quickly with itelligence

With more than 25 years of market, industry and project experience, we are your go-to partner for SAP. We know your business and its specific requirements. Together, we can select the right SAP functions for your personal solution. We know from experience that it is possible to implement planning solutions even in small projects. This will let you add value quickly with minimal complexity.

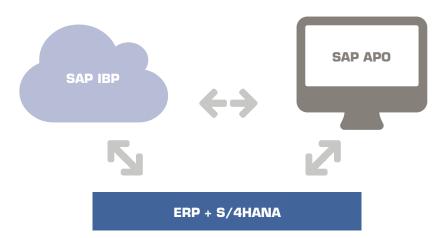
### Close Cooperation Ensures Knowledge Is Transferred

It is important to us that you know how to run your system once it goes live. Our team of experts will get your employees involved during the entire project so they acquire the necessary expertise to run the system.

#### **Benefits**

- High level of transparency
- Faster, more effective communication
- Better integration of planning processes
- Increased planning speed
- Better decision criteria

#### **Supply Chain Planning Portfolio**



## Also request our expert paper on supply chain planning:

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