Niehoff Sitzmöbel GmbH, Warendorf, Germany

SMART PLANT OUTLET WITH IT.CASH&COUNTERSALES^{ADD}

> We were looking for a cashbox solution for our plant outlet that could be implemented easily, affordably and without the need for additional hardware and interfaces. The it.cash&countersales^{ADD} solution was the perfect fit. Now, our cashbox processes will be mapped fully in SAP®.

Bernd-Theo Niehoff, CEO, Niehoff Sitzmöbel GmbH

Challenges

- Need of a simply usable cashbox application for the plant outlet
- Fulfillment of strict legal requirements with regard to proper cash management
- Transparency for the audit and tax office needed

Solutions

- it.cash&countersales^{ADD} cashbox solution
- it.x-press^{ADD} dispatch solution
- it.x-press.atlas^{ADD} solution for registering exports with the German customs authorities
- it.documents for ERP^{ADD}
- SAP S/4HANA® experience workshop

Benefits

- Simple processing of counter sales in compliance with high legal requirements
- No interfaces for transferring Point-of-Sale data to SAP allow real-time data
- Transparent value and goods flows
- Connection to standard Point-of-Sale hardware
- Integrated cash drawer management connected to the SAP cash journal

Why NTT DATA Business Solutions?

- Successful SAP ERP implementation project
- All requirements were understood and met
- Cooperation as partners on an equal footing

Company: Niehoff Sitzmöbel GmbH
Industry: Furniture
Products: Manufacturing and operations for furniture and fixtures
Employees: About 350 (2020)
Headquarters: Warendorf, Deutschland
Website: www.niehoff-sitzmoebel.de

NTT DATA Business Solutions

SAP Platinum Partner

NTT DATA
Trusted Global Innovator

Just a few weeks to go-live

Niehoff Sitzmöbel – Single Items of Furniture for the Perfect Living Space

With timeless and modern dining room sets and garden furniture, Niehoff turns the interior design dreams of many customers into reality. The German manufacturer creates the perfect atmosphere for every room by using comfortable fixtures. Now, the family-owned company can look back on a successful history that spans more than 40 years. Founded as a trading company in the Westphalian town of Warendorf in 1978, Bernd-Theo Niehoff is now the second generation to lead the company's fortunes. Traditional family values are the formula for success and have enabled Niehoff to become a global furniture manufacturer. More than 350 employees at four locations, including a permanent plant outlet, meet highest customers' requirements and impress with profound expertise.

Reliable Cashbox Solution for the Plant Outlet – it.cash&countersales[ADD]

With a diverse range of tables, chairs and bench seats, Niehoff is an expert in the furniture industry and sells its products not only online and by retail, but also via a plant outlet. Alongside the core business, items that have left the typical sales channels are sold directly to the customer and offered at a discount here. In addition to remaining stock from expiring collections, these items include returns from mail order business and sample pieces that have been used for demonstration purposes. To process the customers payments simply and directly from Point-of-Sale (POS), Niehoff is using our it.cash&countersales[ADD] cashbox solution since 2016. This ensures not only maximum transparency for the tax office and auditors, but also meets the legal requirements with respect to proper cash management.

Perfect Match – Smart NTT DATA Business Solutions Solutions Combined Cleverly

Niehoff has long since figured out how to make customers' hearts beat faster. In this case the preconfigured cashbox application was introduced in just a matter of weeks and is now enabling simple processing of counter sales, fast payments and thereby maximum customer satisfaction. Niehoff uses the functions of the it.x-press[ADD] dispatch solution and the it.x-press.atlas[ADD] solution for export declaration to German customs authorities to provide items to customers as quickly as reliably. Also, the manufacturer employs it.documents for ERP[ADD] to generate customer-relevant documents automatically, accurately and in compliance with law. Besides mapping the Point-of-Sale and logistics processes, it is also possible to regulate the document creation processes directly within SAP ERP.

IT Processes on Point – Clearing the Way for the Cashbox Solution in the S/4 Edition

As part of an experience workshop, the employees of Niehoff expanded their knowledge concerning the advanced SAP S/4HANA solution to keep pace with technological changes. In various roles such as sales, production or marketing managers the employees ran through cross-departmental business processes live on a SAP S/4HANA system to develop the necessary intuition through hands-on experience as part of a real-time market simulation. The further implementation of SAP S/4HANA will open up new chances for the cashbox solution as well, which is available in the S/4 Edition and provides a 360° view on customers. The innovative interface of the new cashbox solution based on SAP Fiori® not only provides increased usability, but also creates an additional boost to productivity through its new touchscreen capability. This means that there are no limits to ongoing digitalization set.

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