

Marlow Foods, Stokesley, UK

IMPLEMENTATION OF SAP S/4HANA® AS A PLATFORM FOR THE FUTURE



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David Bigley, Head of IT, Marlow Foods



Challenges

- Enabling more extensive digital partnerships and relationships
- The need to implement a new ERP platform to support business growth vision
- The opportunity to simplify and standardise business processes
- Aged and unsupported platform



Solutions

- SAP S/4HANA



Benefits

- SAP S/4HANA is now integrated into key processes
- Standardised best practice business processes on a global scale
- Digitised finance processes
- Automated tasks
- The foundations for building an intelligent enterprise that will access future SAP® innovations



Why NTT DATA Business Solutions?

- Solid understanding of Marlow business requirements
- Ability to demonstrate SAP S/4HANA experience with dedicated consultants
- Strength of bringing both business and SAP knowledge
- Supplementary tools to add value to SAP S/4HANA



Organisation: Marlow Foods (Quorn)

Industry: Food

Products: Quorn

Number of Employees: 900 employees

Turnover: £220mn (2018)

Website: www.quorn.co.uk

* Since April 1, 2021 intelligence is operating as NTT DATA Business Solutions

NTT DATA Business Solutions



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Moving to a New ERP Platform

Marlow Foods well known for their Quorn branded market leading meat substitute products, have implemented SAP S/4HANA in partnership with NTT DATA Business Solutions UK.

Marlow Foods, who are part of leading food manufacturing company Monde Nissin Corporation, is an ambitious, growing, FMCG company with an annual sales turnover in excess of £200 million. At the beginning of their project Marlow Foods were looking at a SAP support partner review, and an upgrade and renovation project for their existing SAP ERP system. Marlow Foods have used SAP ERP 4.7E as their main ERP system since their separation from Astra Zeneca in 2000. Their incumbent ERP system was configured into three companies to run the UK, USA and European businesses. Although there had been some investment in aligning the system to existing business processes for the UK, German and USA sites, there had been minimal updates since it was implemented. Due to the age of this version, SAP was no longer able to provide support. Marlow Foods had become reliant on a third party, to provide all support, escalation, development and consultancy for the software

Challenges

David Bigley, Head of IT, Marlow Foods, explained, "At the start of our project and in our initial discussions with NTT DATA Business Solutions we had a desire to migrate to ECC6 on HANA as our core ERP solution, replacing our existing SAP R/3® Enterprise 4.7 landscape. It was vital we did this on two fronts as we had an unsupported SAP application version, and it was running on an unsupported operating system and database platform. By migrating to ECC6 our aim was to deliver a set of both near and mid-term initiatives designed to improve, renovate and transform process and functionality and to support Marlow Foods business growth, whilst remaining in alignment with the

current Monde Nissin landscape." Bigley continued, "However after a number of discussions with NTT DATA Business Solutions they suggested an alternative option of implementing SAP S/4HANA in our SAP transformation journey to the intelligent enterprise. Ultimately with support for SAP ECC6 ending in 2025 Marlow Foods and all SAP customers need to get to this end-point. SAP S/4HANA also offered us the benefit of a back to standard SAP platform. Furthermore, NTT DATA Business Solutions are at the forefront of the roadmap for SAP S/4HANA, both in terms of customer adoption and through their relationship with SAP and as a result of their expertise and guidance we have been able to navigate successfully to SAP S/4HANA. "Marlow Foods opted for a new implementation to SAP S/4HANA, over a system conversion as their business had changed significantly since the original SAP installation and this route suited their requirements. The SAP S/4HANA project has delivered a full suite solution comprising; Finance & Controlling, Manufacturing, Sales and Distribution, Procurement, Supply Chain and Logistics. The project was delivered using the Activate Methodology and serves the Marlow Global business comprising UK manufacturing and distribution, European, South African, US and Australian distribution and sales businesses.

David Bigley, concluded, "NTT DATA Business Solutions have delivered a solution as a partner rather than with a customer/supplier mind-set. This mentality prevailed throughout the project where issues were jointly owned and jointly resolved avoiding an 'us and them' culture. We look forward to our ongoing partnership with NTT DATA Business Solutions."

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