

INCREASING EFFICIENCY THROUGH SAP® BPC



In the digital transformation journey we started with itelligence* Turkey, the industry's first simulation structure was configured on the business planning and consolidation solution SAP BPC to increase efficiency, accelerate processes of financial planning, and reduce the risk of error. Various scenarios were generated. Within this scope, we doubled the existing operations by automating all our manual processes, thereby accelerating processes in budgeting. Thus, we are now able to make more accurate and significant decisions regarding goals, performance, and strategy and plan our future steps in advance.

Erdem Kuybulu, AGT, Head of Financial Planning and Analysis



Goals

- Full control over the budget through Income – Expenditure – Production – Cost planning
- Preparation of consolidated financial statements
- Management of different types of reporting from a single location
- Creating financial statements in minutes through the Fast Simulation Project



Solutions

- SAP BPC (Business Planning and Consolidation)
- SAP BW
- SAP HANA®
- SAP BO



Benefits

- Central supervision of financial processes
- Ability to create fast simulations and scenarios based on various parameters
- End-to-end and safe process management covering all departments
- Access to faster and more flexible reports
- Mobile access to advanced reporting structures and dashboards



Why NTT DATA Business Solutions?

- A competent team in analytical solutions with experience of many years
- A broad network of consultants with global experience
- Industrial know-how
- A team that fully understands and performs what is needed



Company: AGT Ağaç San. ve Tic. A.Ş.

Sector: Wood and Forestry Products

Products: MF, MDF, Panels, Flooring, Profiles

Number of Employees: 1000

Headquarters: Antalya, Turkey

Website: www.agt.com.tr

* Since April 1, 2021 itelligence is operating as NTT DATA Business Solutions

NTT DATA Business Solutions



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Fast Simulation Project

Rapid Increase in Corporate Performance

Founded in Antalya in 1984, AGT is a leading global company operating in the furniture components industry today. In its modern production facilities, AGT serves the furniture, decoration, and construction industries. Making progress on the basis of its determination to become a market driving leader in the global arena and its vision of "AGT Effect" combining wood and technology, AGT collaborated with NTT DATA Business Solutions Turkey in the SAP BPC project to facilitate their business processes. With its sales points in 5 continents, in addition to its broad network of dealers across Turkey, the company wished to significantly increase efficiency, accelerate financial closures, and reduce risk of error. This quest enabled them to meet SAP BPC as the best solution to meet their needs. AGT soon realized its budgeting process with the integrated solution SAP BPC, increasing its corporate performance. Implemented within such short a time as 6 months, the solution was made available to the teams without any additional expertise requirements thanks to the familiar user experience it enables via its Microsoft Excel interface.

Fast Simulation Project in Budget Planning

A project titled "Fast Simulation Project" was implemented on the SAP BPC solution. This project enabled the budget planning teams to quickly respond to administration's amendment requests with financial statements and analysis reports which took only minutes to generate. The sales budget was generated by the budget planning specialists in a completely dynamic manner upon selecting the top 'n' customers with the highest actual revenues and the top 'n' product groups sold to them (top 'n' selection). Similar product groups were managed via the representative Stock Keeping Units (SKUs) selected.

The variations in the amounts of use in material formulas and the structures of the component variations were dynamically built. Percentage changes were enabled on a product group basis to the items on the formulas which had

the greatest impact on costs. Thanks to these processes, control over the budget set-up was increased, the end-to-end cycle time of the entire process was reduced, and the system was enabled to make suggestions based on the smart codes written into the system.

The time savings enabled by the "Fast Simulation Project" guided the making of accurate and significant strategic decisions. Additional benefits were enabled in terms of the company's decision-making processes by the budget developed, actual comparable reports and calculated rates, thanks to full integration of the system with SAP in its operations.

NTT DATA Business Solutions Turkey CEO Abdülbahri Daniş remarks: "As the world keeps changing rapidly, we proudly continue to take sides with companies in their digital transformation journeys. With our experience of more than 30 years in the industry and as a reliable SAP partner, we collaborated with AGT, a company that places quality and development among its main goals, enabling its finance department to receive detailed budget reports anywhere, anytime."

Instant and Rapid Decision-Making Process

Through the consolidation of SAP and non-SAP data within the company on the next-generation data warehouse solution SAP BW, data structures were simplified. A huge amount of data was moved to the SAP HANA system. Thanks to the data transferring abilities of the SAP BW on HANA solution commissioned by our experienced consultants, the integration of non-SAP systems was also made easier.

SAP BO, another solution implemented as part of the project, enabled the instantaneous and faster reporting of operational processes on SAP HANA as well as the accessibility of data in the development of these reports and the decision-making process. The visualization in the user interface of the dashboards on SAP BO platform aimed at helping users to easily understand the analyses at a glance.

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